

BPIA Application for Membership

The following form should be completed to apply for membership to BPIA. The BPIA Membership Committee will confirm that the applicant meets the requirements for membership at the appropriate level and will recommend prospective new members to the BPIA Board of Directors for final approval.

There are 3 membership categories in BPIA. Please review the following criteria carefully to determine the appropriate category for your company.

1) Voting Membership: Voting members must have at least one biopesticide (microbial, biochemical, PGR, etc.) product label registered or submitted for registration with a recognized regulatory agency (i.e. USEPA, PMRA). In addition, they must have >50% of the company's pesticide R&D, marketing and/or manufacturing efforts focused on biopesticides, OR, a defined division or business unit with >50% of the resources dedicated to biopesticides, OR, be a formally defined entity or subsidiary of a company with >50% of resources dedicated to biopesticides.

2) Associate Membership: Open to all companies who have substantial interest in R&D, manufacturing and/or marketing of biopesticides. Associate members may serve on any committee of BPIA, but may not vote. Associate members must have at least one biopesticide product label registered or submitted for registration with a recognized regulatory agency (i.e. US EPA, PMRA) and have a substantial interest in advancing the R&D, manufacturing and/or marketing of biopesticides.

3) Ad Hoc Membership: Open to service providers such as consultants, research and testing facilities, contract research agencies and government entities. Ad Hoc membership will be limited to those professionals or organizations that dedicate a substantial portion of their efforts to the study, testing, consultation or education related to biopesticides. Ad Hoc members may serve on any committee of BPIA, but may not vote.

4) Individual Member: This category of membership is open to individuals who are self employed, academics, government salaried or who would be involved in BPIA as individuals rather than as representatives of an institution or company. A substantial portion of the Individual member's professional activities should be involved with Biopesticides. Determination of eligibility for Individual membership will be made by the Membership Committee. Individual members are not allowed to vote in BPIA elections but can serve on committees with the proviso that voting members must comprise a majority of all committees.

BPIA Membership Application Form

I. Membership Category

Please check the appropriate box that best describes your membership category, as well as the subcategories that qualify for the appropriate Membership category:

- Voting Membership**
 At least one biopesticide registered or submitted for registration.
 Please list biopesticide products that qualify for BPIA Membership: _____:
 More than 50% of the company's pesticide R&D, marketing and/or manufacturing efforts are focused on biopesticides
 Confirm that you have read and agree with the BPIA Operating Principles.
- Associate Membership**
 At least one biopesticide registered or submitted for registration.
 Please list product(s) that qualifies for BPIA Membership:

 Please list % of activities dedicated to biopesticides: ____%
 Confirm that you have read and agree with the BPIA Operating Principles.
- Ad Hoc Membership**
 Provide general information on services offered and potential connections to BPIA.
 List the % of activities that are dedicated to the study, testing, consultation or education for biopesticides ____%
 Confirm that you have read and agree with the BPIA Operating Principles.
- Individual Membership**
 Include a resume with your application.
 List the % of activities that are dedicated to the study, testing, consultation or education for biopesticides ____%
 Confirm that you have read and agree with the BPIA Operating Principles.

II. BPIA Membership Dues

BPIA membership dues are based on your membership category from above and the revenue range of your organization, if a Voting Member. Please check the appropriate box that applies to your company.

| Voting Membership | | Annual BPIA Dues |
|--|-----------------------------|------------------|
| | Annual Company Revenue | |
| <input type="checkbox"/> | >\$25,000,000 | \$5,000 |
| <input type="checkbox"/> | \$10,000,000 – \$25,000,000 | \$2,500 |
| <input type="checkbox"/> | \$5,000,000 – 10,000,000 | \$1,500 |
| <input type="checkbox"/> | <\$5,000,000 | \$1,000 |
| Associate and Ad Hoc Membership | | Annual BPIA Dues |
| <input type="checkbox"/> | | \$1,500 |
| Individual Membership | | Annual BPIA Dues |
| <input type="checkbox"/> | | \$ 500 |

Amount Due to BPIA \$

III. BPIA contact person(s):

Name: _____ Title: _____

Company: _____

Address: _____

Phone Number: _____

Fax Number: _____

Email address: _____

By signing below, I, a corporate officer, confirm that the information provided above is accurate. In addition, I confirm that I have reviewed the BPIA Operating Principles and understand the importance of supporting these guidelines as a member of BPIA.

| | | |
|---------------|--------------|-------------|
| Signed: _____ | Title: _____ | Date: _____ |
|---------------|--------------|-------------|

BPIA Operating Principles

BPIA was founded with the objective of improving the perception and adoption of biopesticides in the marketplace. To achieve this objective, it is important that the members of BPIA support basic principles that demonstrate this commitment to our customers and key influencers. BPIA has developed a basic list of Operating Principles that should be recognized and followed by all BPIA member companies. As a BPIA member, your support of these principles is critical to achieving our long-term goal of making biopesticides a key component of our customers' production programs.

- 1) BPIA supported products are legally registered by a recognized regulatory agency in the U.S., Canada, EU or other country where they have been demonstrated to meet the required efficacy and safety criteria necessary to receive official registration.
- 2) BPIA requires that all of the member company's biopesticides are supported by the member company within the trade channel and have adequate stewardship policies to maintain product integrity and demonstrated appropriate complaint management policies related to product efficacy and performance.
- 3) BPIA requires that all biopesticide products be supported by scientifically valid tests that confirm all product performance claims. Such claims should provide commercially recognized product efficacy levels in the target geography with minimal performance variability over multiple years of use by the end user.
- 4) All biopesticide products sold by member companies should be recognized by peer groups and end use customers as having demonstrated commercially valid efficacy and product stewardship claims over multiple growing seasons.

Return Completed Form to:
BioPesticide Industry Alliance (BPIA)
Bill Stoneman, Executive Director
PO Box 465
McFarland, WI 53558

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